

COMMERCIAL DEVELOPERS

| Rank Prev. Rank | Company •Address | Headquarters •Website •Email | Square feet developed in OC for 12 months ended May 2013 •yearly % change | Square feet under development in OC for 12 months ended May 2013 | Number of OC projects started 12 months ended May 2013 •yearly % change | Dollar value of OC projects started 12 months ended May 2013 •yearly % change | Total square feet developed in OC (historically) | OC employees •yearly % change | Notable OC projects | Top local official(s) •Title •Phone/fax |
|-----------------------|--|---|---|---|--|--|---|--|---|--|
| 1 (NR) | Western Realco 500 Newport Center Drive, Ste. 630 Newport Beach 92660-7014 | Newport Beach westernrealco.com westernrealco@westernrealco.com | 193,000 NA | wnd | 2 100% | \$20.1 50% | wnd | 4 0% | Knott's Facility in Placentia, 14191 Myford Road, Tustin | Vance Mape/Gary Edwards/ Jeremy Mape principal/principal/acquisitions (949)720-3787/(949)720-3790 |
| 2 (NR) | C.W. Driver 15615 Alton Parkway, Ste. 150 Irvine 92618-7302 | Pasadena cwdriver.com jthornton@cwdriver.com | 117,000 NA | 117,000 | 1 NA | \$0 NA | wnd | 72 -4% | Newport Beach Civic Center & Park, Coastline College, Newport Beach Learning Center, Extron Electronics headquarters, UCI Alumni Center | John Thornton executive VP (949) 261-5100/(949) 261-5167 |
| 3 (5) | R.D. Olson Development 2955 Main St., third floor Irvine 92614-2530 | Irvine rdodevelopment.com info@rdodevelopment.com | 91,500 NA | 303,200 | 2 -33% | \$60 -18% | 869,500 | 9 13% | Renaissance ClubSport Aliso Viejo, Residence Inn San Juan Capistrano, Residence Inn John Wayne Airport/Orange County | Robert Olson CEO/president (949) 271-1100/(949) 271-1080 |
| 4 (NR) | Shubin Nadal Associates LLC 901 Dove St., Ste. 225 Newport Beach 92660-3052 | Newport Beach snrinvestors.com shubin@snrinvestors.com | 82,645 NA | 82,645 | 1 NA | \$10 NA | wnd | 2 NA | Fox Head Inc. | Bill Shubin/Lonnie Nadal principals (949) 476-8020 |
| 5 (NR) | Swinerton Builders 17731 Mitchell N., Ste. 200 Irvine 92614-6028 | San Francisco swinerton.com rgoldberg@swinerton.com | 60,000 NA | 60,000 | 1 NA | wnd | wnd | 87 26% | Costa Mesa High School Enclave, Laguna Summit Apartments, Irvine Valley College Building A400 | David Callis VP/division manager (949) 622-7000/(949) 477-3085 |
| 6 (4) | Nathu Development Corp. 30 Hughes, Ste. 202 Irvine 92618-1916 | Irvine nathudevelopment.com info@nathudevelopment.com | 35,429 227% | 35,429 | 4 300% | \$20 NA | wnd | 6 -40% | Tustin office building | V.J. Nathu president (949) 725-0409/(949) 725-0709 |

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| 7 (13) | Amnet Holdings LLC 10 Whatney Irvine 92618-2807 | Irvine amnetholdings.com sshank@amnetholdings.com | 26,000 NA | 26,000 | 1 0% | wnd | wnd | 1 0% | Tilly's distribution center | Hezy Shaked chairman (949) 609-5544 |
| 8 (14) | ACS Development Group Inc. 16148 Sand Canyon Ave. Irvine 92618-3715 | Irvine acsirvine.com falaghband@acsirvine.com | 25,000 NA | 25,000 | 1 0% | \$7 ⁽¹⁾ NA | 550,000 | 7 ⁽¹⁾ NA | Spectrum Medical Plaza, 2 Journey Medical Plaza, IBC Medical Plaza | Fred Alaghband CEO (949) 263-1920/(949) 263-1921 |
| 9 (9) | Panattoni Development Co. 20411 S.W. Birch St., Ste. 200 Newport Beach 92660-1797 | Newport Beach panattoni.com sbatcheller@panattoni.com | 0 NA | 1,600,000 | 2 NA | \$160 NA | 2,083,945 | 11 57% | Anaheim Concourse | Stephen Batcheller partner (949) 474-7830/(949) 474-7833 |
| 10 (8) | Irvine Company 550 Newport Center Drive Newport Beach 92660-7011 | Newport Beach irvinecompany.com | 0 NA | 725,000 ⁽¹⁾ | 2 ⁽¹⁾ NA | wnd | 28,000,000 ⁽¹⁾ | 3,150 ⁽¹⁾ NA | Pimco headquarters, 520 Newport Center Drive, Fashion Island expansion | Donald Bren/Doug Holte chairman/president, office properties (949) 720-2000 |
| 11 (NR) | ProLogis 4041 MacArthur Blvd., Ste. 400 Newport Beach 92660-2554 | Denver, Colo. prologis.com info@prologis.com | 0 NA | 725,000 | 1 NA | wnd | 5,585,243 | 49 7% | 400-500 E. Orangethorpe- Anaheim, Knott and Artesia- Buena Park | Pat Maloney senior VP (949) 251-6100/(949) 251-0766 |
| 12 (NR) | Caribou Industries Inc. 1103 N. Broadway Santa Ana 92701-3409 | Santa Ana caribouind.com info@caribouind.com | 0 NA | 600,000 | 1 NA | wnd | 4,072,320 | 144 0% | Ambrosia restaurant, Original Mike's restaurant, Santa Ana Masonic Temple, Pavilion Live Arts Theater, Orange County High School of the Arts | Michael Harrah/Robert Duncan president/senior development partner (714) 543-9484/(714) 543-9972 |

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⁽¹⁾ Business Journal estimate

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| 13 (NR) | M+D Properties 3100 E. Imperial Highway Lynwood 90262-3202 | Lynwood | 0 NA | 481,000 | 1 NA | wnd | wnd | 20 33% | would not disclose | wnd (714) 521-8858 |
| 14 (7) | Hyundai Motor America Inc. 3200 Park Center Drive Costa Mesa 92626-7163 | Seoul, South Korea hyundaiusa.com | 0 NA | 469,000 | 0 NA | wnd | wnd | 1,701 39% | Hyundai headquarters | John Krafcik CEO/president (714) 965-3000/(714) 965-3861 |
| 15 (10) | DJM Capital Partners Inc. 922 Laguna St. San Jose 93101-1405 | San Jose djmcapital.com info@djmcapital.com | 0 NA | 154,000 ⁽¹⁾ | 1 ⁽¹⁾ NA | wnd | wnd | 10 ⁽¹⁾ NA | Costco Warehouse store, Huntington Beach | John Miller founder/CEO (805) 962-4300/(805) 962-4343 |
| 16 (NR) | Pacific Dental Services Inc. 17000 Red Hill Ave. Irvine 92614-5626 | Irvine pacificdentalservices.com info@pacificdentalservices.com | 0 NA | 147,000 | 1 NA | wnd | wnd | 550 9% | Pacific Dental Services | Stephen Thorne founder/CEO/president (714) 845-8500/(714) 845-8800 |
| 17 (NR) | Shea Properties 130 Vantis, Ste. 200 Aliso Viejo 92656-2624 | Aliso Viejo sheaproperties.com james.williams@sheaproperties.com | 0 NA | 144,000 | 1 NA | wnd | 3,000,000 | 170 ⁽¹⁾ NA | Vantis, Town Center Corporate Park, Ocean Ranch Village, Laguna Heights Marketplace, City Lights Apartments | Colm Macken CEO/president (949) 389-7000 |
| 18 (NR) | Oltmans Construction Co. 10005 Mission Mill Road Whittier 90601-1739 | Whittier oltmans.com info@oltmans.com | 0 NA | 107,000 | 1 NA | wnd | wnd | wnd | would not disclose | wnd (562) 948-4242/(562) 695-5299 |

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